



## TINDELL'S BUILDING MATERIALS

**"Supplying quality building materials to professional contractors since 1892"**

Dear Tindell's Customers,

We wanted to let you know that Tindell's doesn't just sell door's...we also "Open Doors" for our loyal building contractors. Early on, Tindell's realized that our sales team's relationships should be more than just providing quality building materials to professional contractors. Other than the commonality of being in the construction business, what else would prove to our customers that Tindell's is your "One Stop Shop" for all their building material needs. It was up to Tindell's to find out what kind of incentive program would motivate our customers the most.

After much research, the consensus was, overwhelmingly, that people wanted to travel! After working all year dealing with the building industries ups and down's, most builders just wanted a nice "get away from it all" vacation, a concept that Tindell's wholeheartedly agreed with! This was the beginning of the annual *Tindell's Incentive Trip* program, a win/win program for Tindell's and builders alike.

The end result is that since 1985, Tindell's has had the pleasure of traveling around the globe with our loyal customers to some of the most exciting, historic, magnificent destinations the world has to offer. Over the past 38 years, Tindell's has organized 35 memorable incentive travel vacations for our customers. Today, the *Tindell's Incentive Trip* program is "alive and well" and we are looking forward to servicing our existing customers as well as welcoming new builders to the Tindell's "family."

You are so much more than just our customers; you are our friends and family. We believe firmly that business is best for all concerned if we are partners...partners with a relationship that is supported by our mission "To provide consistently high-quality products and service to our customers through innovation, efficiency and integrity." The informal setting offered by our trips allows us to brainstorm new ideas and discuss opportunities and issues that need to be addressed. Moreover, it allows for the development of a long-term mutually beneficial partnership. It is our wish and desire that the principal owners/operators of the company attend these trips. We know it takes you away from your business and we sincerely appreciate the time you spend with us, but believe us when we say we will make it a memorable experience that adds value to our partnership...and we guarantee a good time for all!!

*Where have you been lately?*

**DATE   DESTINATION**



1985 Bahama Cruise  
 1986 Cancun, Mexico  
 1987 Caribbean Cruise  
 1988 Acapulco, Mexico



1989 Kona, Hawaii  
 1990 London, England  
 1991 Caribbean Cruise  
 1992 Cancun, Mexico



1993 Malaga, Spain  
 1994 Caribbean Cruise  
 1995 Ireland



1996 Maui, Hawaii  
 1997 Athens, Greece  
 1998 Panama Canal Cruise  
 1999 Holland



2000 New Zealand & Australia



2002 Paris & Nice, France  
 2003 Caribbean Cruise  
 2004 Maui, Hawaii  
 2005 Budapest & Vienna,  
 2006 Rio de Janeiro, Brazil

2007 Lucerne, Switzerland & Lake Como, Italy



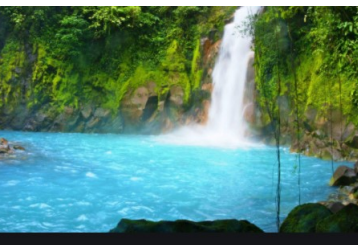
2008 Caribbean Cruise  
 2009 Cancun, Mexico  
 2010 Rome, Italy



2011 Caribbean Cruise  
 2013 Bermuda Cruise  
 2014 Dominican Republic



2015 Alaska Cruise



2016 Lisbon, Portugal  
 2017 Prague, Czech Republic  
 2018 Guanacaste, Costa Rica  
 2019 Mediterranean Cruise



2021 Los Cabos, Mexico

2022 To be announced

